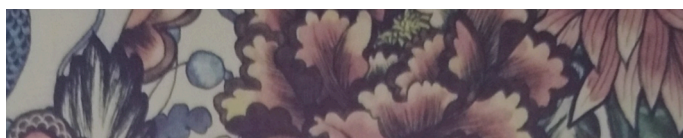


CROSS CULTURAL COMMUNICATION – ASIA**Kate Teys**kate@cccasia.com.au**AOZHONGQIAO****Tanya Barlow**tanya.barlow@aozhongqiao.com**LIST OF WORKSHOPS**

CHINESE CULTURAL AND BUSINESS COMPETENCY		
Geo-political Context		
1	Geography and Provinces of China (From a business and industry perspective)	3 hours
2	Geo-political relations between China and Australia	1.5 hours
3	Disputed Zones (South China Sea, Taiwan, LAC Border with India)	1.5 hours
Culture, Language and Business Customs		
4	Cultural Competency (Belief systems and ways of working)	1.5 hours
5	Business customs and etiquette	1.5 hours
6	Business / Social networks (guānxì, miànzi , rénníng)	1.5 hours
7	Mandarin Chinese language overview	3 hours
8	Mandarin Chinese speaking practice	3 hours
9	Autonomous regions of China and ethnic groups	1.5 hours
Economy and Trade		
10	FDI Trade between Australia and China	1.5 hours
11	Special Economic Zones / GBA / Hainan Free Trade Port	1.5 hours
12	China's 14 th Five Year Plan	1.5 /3 hours
13	BRI (Belt Road Initiative)	1.5 /3 hours
TRAVELLING IN CHINA		
14	Geography and Travelling in China	1.5/3 hours
15	Apps / Browsers / Search Engines / Payment Methods in China	1.5/3 hours

Workshops can be tailored to the needs of the client, and they can include any of the modules above, as overviews, or with more detail.